



WANT TO MAKE AN
IMPACT??!!

**WE'RE
HIRING!**

INSURANCE SALES AGENT

www.firstchoiceinsurancepartners.com
26717 Westheimer Parkway, Suite 201
Katy, TX 77494



First Choice Insurance Partners

A PARTNER YOU CAN TRUST!

Build your career at your First Choice Insurance!

Are you passionate, hardworking, and experienced in P&C sales? Looking for an opportunity that will reward you for going above and beyond? Consider First Choice!

Based in Katy, Texas, we currently have 2 locations with access to 50+ markets to give you the tools needed to be a successful sales agent.

Our people are our **#1 asset** at First Choice Insurance, and we are a pay for performance company - Your efforts will be directly rewarded with opportunity for career advancement. We have a strong support system around you with marketing investment to provide the training and generate the leads necessary to be a successful sales agent.

Locations: Katy, Texas, Sugarland, Texas, Open to Remote!

Benefits:

- Medical, dental, and vision insurance
- Commission opportunity
- Competitive Base
- Training
- Paid Time Off (starts accruing immediately)
- 401K with up to 3% match
- Paid Holidays

Responsibilities:

- Establish, develop relationships, and maintain relationships with potential clients
- Respond to inquiries regarding insurance availability, products, and overcoming common sales objections
- Become familiar with products and systems and participate in training provided by the agency and carrier representatives
- Meet monthly sales goals by meeting activity requirements and leveraging tools
- Contribute to individual goals and agency success through promoting new business, cross-selling and new initiatives
- Utilizing multiple resources to ensure success, such as: Inbound and outbound calls, developing referral partners, marketing, direct mail follow-ups, social media, rounding out accounts, etc.

Requirements:

- Property and Casualty insurance license required.
- Pass background check
- Sales Experience (Preferred)
- Strong verbal/written communication and interpersonal skills
- Good operational computing skill/typing 45+ WPM (Microsoft Office Suites, Internet Browsers)
- Confident self-starter who works well independently
- Strong problem-solving capabilities
- Ability to multi-task